



**NOTICE INVITING
ONLINE e-EXPRESSION OF INTEREST
to prequalify bidders for
COLLECTION OF TOLL
AT VIDYASAGAR SETU, KOLKATA**

NIeEOI NO. HRBC/PL-DN/01 of 2018-2019, Dated: 25.08.2018

HOOGLY RIVER BRIDGE COMMISSIONERS

(A Statutory Organisation under Government of West Bengal)

TRANSPORT DEPARTMENT
MUNSHI PREMCHAND SARANI
(ST. GEORGE'S GATE ROAD)
KOLKATA 700 021

AUGUST 2018



HOOGLY RIVER BRIDGE COMMISSIONERS

(A STATUTORY ORGANISATION UNDER GOVT. OF WEST BENGAL)

HRBC BHAVAN

ST. GEORGES GATE ROAD (MUNSHI PREM CHAND SARANI)

KOLKATA-700 021

Ph. No.: 033-2253-4133; Fax No.: 033-2248-5833

Email: direc.pldn@gmail.com

No. HRBC/10T-96/2010/240818-1

Date: 24.08.2018

NOTICE INVITING ONLINE e-EXPRESSION OF INTEREST
FOR
TENDER OF TOLL COLLECTION
NIEEOI No. HRBC/PL-DN/01 of 2018-2019, Date: 25.08.2018

1. Hooghly River Bridge Commissioners under Transport Department, Govt. of West Bengal invites Expression of Interest (EOI) through online e-procurement portal of the Government of West Bengal, viz. <https://wbtenders.gov.in> from individual Company registered under Company Act or from Joint Venture/Consortium intending to prequalify bidders for the following work.

Objective of the EOI is to shortlist eligible bidders for next phase of the tendering process who have requisite technical and financial capacity for undertaking the project.

2. **Name of the work:** Collection of toll at Vidyasagar Setu, Kolkata including handling, operation, maintenance, renewing and renovation, upgrading of existing electronically operated Toll Collection system as per requirement.
3. **Period of Contract:** 5(five) years.
4. **Existing Toll Collection system and location:** The Toll Plaza having electronically Toll Collection system is situated in Vidyasagar Setu (2nd Hooghly Bridge) on National Highway 117. The Toll Plaza has 9 up lanes and 9 down lanes, all electronically operated by Toll bars with computerized network. The existing electronic Toll Collection system is in operation for more than 11 years and will be continued. The new contract will have provision to utilize the existing Toll Collection system after necessary renewing, up-gradation etc., as may be required, by the new entrant at his cost.
5. **Scope of work:** The works consist of handling, operation, maintenance, renewal & renovation, upgrading of existing electronically operated Toll Collection system which will be handed over to the new agency in working condition with Toll Gates, Toll Counter integrated with computer network system and collection of toll from notified vehicles crossing the toll plazas at Vidyasagar Setu as an agent of HRBC at rates prescribed for each category of vehicles, making payments of consideration money to HRBC as per contract providing all necessary manpower using existing electronics and other equipments already installed in Toll Plaza, providing additional equipments as per requirement, security arrangements for smooth operation of collection and handing over the entire property to the authorized agency of HRBC in working condition on completion of the contract period.

6. **General terms of bidding:**

- 6.1 For e-filing, intending bidder may download the EOI documents from the website, viz. <https://wbtenders.gov.in> with the help of Digital Signature Certificate and submit Technical Bid as per time schedule stated in Sl.No.11.
- 6.2 The bid and all communications in relation to or concerning the bidding documents and the bid shall be in 'English' language.

6.3 **General guidance for e-Tendering:**

Instructions / Guidelines for electronic submission of the tenders have been furnished for assisting the bidders to participate in e-Tendering.

- 6.3.1 **Registration of Bidder:** Any bidder willing to take part in the process of e-Tendering will have to be enrolled & registered with the Government e-Procurement System of Govt. of West Bengal through logging on to <https://wbtenders.gov.in>. The bidder is to click on the link for e -Tendering site as given on the web portal.
- 6.3.2 **Digital Signature Certificate (DSC):** Each bidder is required to obtain a Class-II or Class-III Digital Signature Certificate (DSC) for submission of tenders from the approved service provider of the National Informatics Centre (NIC) on payment of requisite amount. Details are available at the Web Site stated in Clause 6.3.1 above. DSC is given as a USB e-Token.
- 6.3.3 The bidder can search and download EOI Document(s) and Addenda & Corrigenda (if any) electronically from computer once he logs on to the website mentioned in Clause 6.3.1 using the Digital Signature Certificate. This is the only mode of collection of EOI Documents.
- 6.3.4 **Submission of Bids:** Bids are to be submitted through online to the website stated in Clause 6.3.1 in single cover i.e. in Technical Proposal before the prescribed date & time using the Digital Signature Certificate (DSC) Virus free scanned copy of the documents are to be uploaded duly Digitally Signed. The documents will get encrypted (transformed into non readable formats).

7. **Eligibility and qualification requirements of Bidder:**

A. **Technical Criteria:**

- (a) The bidder must have **minimum 4 (four) years experience** of operating **either a Toll Bridge or a Toll Road**.
- (b) The bidder must have experience of operation of a Toll bridge or Toll road having at least **10(ten) lanes** preferably with provision of at least **2(two) reversible lanes** with fully **electronically operated Toll Collection system** at single location in India, involving **collection of toll fees** from vehicles only.
- (c) The bidder shall have experience of handling **minimum 50,000 (fifty thousand) vehicles per day** in any single Toll Bridge/Toll Road in India.
- (d) The amount of **average annual toll collection** made should be at least **Rs.50(fifty) crore** for the last 3 (three) years in all locations in India **ending on 31st March, 2017. The supporting document is to be submitted duly certified by Chartered Accountant.**

B. Financial Criteria:

- i) **Turn over:** The bidder must have **average annual turnover of Rs.150 crore** or above during the last 3(three) years ending on **31st March, 2017**.
- ii) **Net worth:** The Company should have a **net worth of at least Rs.100 crore** on **31st March, 2017**.
- iii) **Profit:** The bidder (in case of JV or Consortium each partner) must have made profit for at least **3 (three) years during the last 5 (five) years** ending on **31st March, 2017**.
- iv) Audited Balance Sheets along with Profit & Loss account certified by Chartered Accountant for the last three financial years, ending on 31st March, 2017 in case of companies. In other cases tax audit report along with Balance Sheet and Profit & Loss account, duly certified by Chartered Accountant in terms of section 44B I.T. Act. Net worth of the enterprises in last three years certified by the Auditor shall be given separately.
- v) An affidavit of Rs.150/- Court Fees stamps stating that the bidder.
 - (a) Has not been declared bankrupt by any institution or Government.
 - (b) Has not been black listed by the Government or any other organization for failure to pay any dues or for any other reason.
 - (c) Has not been adjudged by any court as Insolvent or was/were not convicted under any Law for an offence involving moral turpitude or any criminal activities.

All documents in support of financial criteria are to be submitted duly certified by the Chartered Accountant.

C. Joint Venture/Consortium:

Bid submitted by joint ventures or consortium of two or more bidders shall comply with the following requirements:

- i) While submitting proposal, a legally binding Memorandum of Understanding (MOU) or a copy of Joint Venture Agreement in the name of proposed company has to be attached with all particulars of the respective partners for evaluation of eligibility criteria. The Joint Venture Agreement or MOU, should confirm in clear and definite manner, the proposed financial and administrative arrangement for the management and execution and work of toll collection. The delineation of duties/ responsibilities and scope of work to be undertaken by each party and the authorized representative of the Joint Venture shall be clearly mentioned. One of the firms will act as lead partner representing the Joint Venture/Consortium and the duties/responsibilities and power of attorney, details of experience and performance of each of the parties to the Joint Venture/Consortium on works of similar nature within the past three years should be indicated.
- ii) Copy of the above mentioned Joint Venture agreement duly self attested shall be submitted before execution of agreement. Capabilities of all the partners of joint ventures or consortium will be combined to evaluate the eligibility criteria as stated in Sl.7 subject to complying with Clause-7C(iii) below.
- iii) Lead partner of Joint Venture or Consortium shall qualify all technical criteria at its own capacity and minimum 50% of financial criteria.
- iv) Lead partner shall have at least 51% share of holding in the company.
- v) For indicating a lead partner legal and valid agreements/MOU among the partners of Joint Venture/Consortium will be made.

The Joint Venture Agreement/MOU will be binding on all the partners jointly and separately.

8A. General Criteria:

The bidder and each of the partners of joint venture company should submit the following documents :

- i) Copies of Pan Card and GSTRN under GST Act, 2017 are to be accompanied with the Technical Bid documents.
- ii) The bidder should submit a written power of attorney authorizing the signatory of the bid to commit the bidder. In case of proprietorship firm, the bidder should submit appropriate document like Trade License etc. and the proprietor should sign the bid and all documents.
- iii) Registered Partnership deed for Partnership Firm is to be submitted. The company shall furnish the Article of Association and Memorandum.

8B. Other Dominant Conditions of next phase tender process:

- i) Mode of quoting offer and payment of upfront fee: The bidder shall quote for each year separately in the form of offer periodically revising the consideration amount based on annual growth/increment in traffic flow on the Toll Plaza. Upfront fee shall be paid annually in advance.
- ii) Bank Guarantee: To deposit Bank Guarantee for payment in respect of balance 4(four) years along with the payment of upfront fee for the first year.
- iii) Reserve price of annual upfront Fees as approved by State Govt.:

Reserve Price of annual upfront fees for each of the 5(five) years, based on annual growth of traffic, are given below:

First Year: Rs.78.00 crore (Rupees seventy eight crore).

Second Year: Rs.84.00 crore (Rupees eighty four crore).

Third Year: Rs.90.00 crore (Rupees ninety crore).

Fourth Year: Rs.96.00 crore (Rupees ninety six crore).

Fifth Year: Rs.102.00 crore (Rupees one hundred two crore).

9. The bidder should furnish the *Login ID of Digital Signature Certificate (DSC)* used for submitting this bid along with Postal Address, Telephone/Fax No., Mobile No. and Email ID of the firm as per Form No. II – Details of Firm of ‘ANNEXURE’.
10. A prospective bidder shall be allowed to participate in a particular job either in the capacity of individual or as a partner of a firm. If found to have applied severally in a single job, all his applications will be rejected for that job, without assigning any reason thereof.

11. Date and Time Schedule:

Sl. No.	Particulars	Date & Time
1	Date of uploading of NIEEOI and other documents (Online) (Publishing Date)	25/08/2018 at 10:00 AM
2	Documents download / sale start date (Online)	25/08/2018 at 10:00 AM
3	Bid submission start date (Online)	25/08/2018 at 10:30 AM
4	Bid Submission closing date (Online)	15/09/2018 upto 1:00 PM
5	Bid opening date for Technical Proposals (Online)	17/09/2018 upto 1:00 PM
6	Date of uploading list for technically qualified bidders for participation in the Second Stage of tender (Limited Tender) (Online)	After evaluation of Technical Proposals

12. **Content of Bid:**

The bid shall comprise of single cover, viz. **Technical Proposal** which will contain the following documents:

12.1 Statutory Cover containing the following documents:

- (i) Form-I: Prequalification application as per format in Annexure [to download properly, duly filled up, sealed & signed and upload the same digitally signed].
- (ii) NIEEOI (EOI Document) and Corrigenda, if issued [to download properly and upload the same digitally signed].

12.2 Non-Statutory Cover Containing the following documents:

- (i) Pan Card, Latest I.T. Return and GSTRN under GST Act, 2017 as specified in Sl.8A of NIEEOI.
- (ii) Registration Certificate under Company Act./Trade Licence as the case may be as specified in Sl.8A of NIEEOI.
- (iii) Registered Deed of partnership Firm/Article of Association & Memorandum as specified in Sl.8A of NIEEOI.
- (iv) Power of Attorney authorizing the signatory of the bid as specified in Sl.8A of NIEEOI.
- (v) Joint Venture Agreement/MOU for Joint Venture Company as specified in Sl.7C of NIEEOI.
- (vi) Tax Audited Report in 3 CD form along with Balance Sheet and Profit & Loss A/c for the last 3(three) years (year just preceding the current Financial Year will be considered as year-1) as specified in Sl.7B of NIEEOI.

[Note – If any difficulty arises in uploading of tax audited report in 3 CD form due to larger file sizes, the tenderer shall submit all the tax audited report in hard copies in the office of the Director (Pl. & Dn.), HRBC within Bid submission closing date and time as specified in Sl. 11 of NIEEOI and upload a self-declaration instead of tax audited report stating the above fact.]

- (vii) Documents of Technical Criteria as specified in Sl.7A of NIEEOI. Scanned and digitally signed copy of Original Credential Certificate as specified in Sl.7A of NIEEOI.
- (viii) Documents under Financial Criteria as specified in Sl.7B of NIEEOI.

THE ABOVE STATED NON-STATUTORY/TECHNICAL DOCUMENTS SHOULD BE ARRANGED IN THE FOLLOWING MANNER

Click the check boxes beside the necessary documents in the My Document list and then click the tab “Submit Non Statutory Documents” to send the selected documents to Non-Statutory folder.

Next click the tab “Click to Encrypt and upload” and then click the “Technical” folder to upload the Technical Documents.

Contd...

Sl. No	Category Name	Sub-Category Description	Detail(s)
A.	Certificate(s)	Certificate(s)	PAN Card.
B.	Certificate(s)	GST Registration Certificate	GST Registration Certificate (GSTRN)
C.	Company Detail(s)	Company Detail -1	1. Proprietorship Firm (Trade License) 2. Partnership Firm (Partnership Deed, Trade License) 3. Ltd. Company (Incorporation Certificate, Trade License) 4. Joint Venture Company (Joint Venture Agreement/MOU: Refer Sl.7C of NIeEOI. 5. Power of Attorney, Memorandum of Association and Articles of Association of the Company.
D.	Credential	Credential -1 Credential -2	Documents of Technical Criteria as specified in Sl. 7A of NIeEOI.
E.	Financial Information	Work in hand	Documents of Financial Criteria as specified in Sl. 7B of NIeEOI.
		Profit & Loss A/c. and Balance Sheet for the financial year 2016-17	Profit & Loss A/c. and Balance Sheet (with Annexure and 3 CD form in case of Tax Audit) as specified in Sl.7B of NIeEOI.
		Profit & Loss A/c. and Balance Sheet for the financial year 2015-16	Profit & Loss A/c. and Balance Sheet (with Annexure and 3 CD form in case of Tax Audit) as specified in Sl.7B of NIeEOI.
		Profit & Loss A/c. and Balance Sheet for the financial year 2014-15	Profit & Loss A/c. and Balance Sheet (with Annexure and 3 CD form in case of Tax Audit) as specified in Sl.7B of NIeEOI.
F.	Declaration	Declaration 1	Form-II: Details of Firm as per format in Annexure.

13. All documents comprising the bid shall be digitally signed and submitted online. Original documents may be verified by HRBC at any time as per necessity.
14. **Documents under eligibility criteria as specified in Clause-7A: Technical Criteria, Clause-7B: Financial Criteria and Clause-7C: Joint Venture/Consortium are mandatory and if any bidder fails to furnish requisite document and/or fails to fulfill minimum criteria stated therein, the bid shall be considered as disqualified.**
15. **Site Visit:** The applicant is advised to visit and examine the site of toll collection and its surrounding excluding the existing equipments and facilities installed in and around Toll Plaza Building and obtain for himself on his own responsibility, all information that may be necessary for preparing the prequalification application. The cost of visiting the site shall be at the applicant's own expense.

16. **During Scrutiny**, Tender Inviting Authority (TIA) may verify genuineness of credentials and if it comes to the notice of the tender inviting authority that the credential or any other paper found incorrect/Construction/fabricated, that bidder would not be allowed to participate in the tender and that application will be rejected without any prejudice.
17. **The EOI documents will be evaluated by the Committee for Evaluation of Technical Proposal submitted for prequalification to participate in the next phase of tender for collection of toll in Vidyasagar Setu, Kolkata. The Technical Evaluation Summary of the EOI bid showing the list of prequalified bidders shall be uploaded in the e-procurement portal in due course.**
18. **The Evaluation Committee will comprise of (i) Vice Chairman, HRBC, (ii) Secretary, HRBC, (iii) Chief Project Manager, HRBC, (iv) FA & CAO, HRBC and (v) Director (Pl. & Dn.), HRBC (TIA).**
19. HRBC reserves the right to cancel any or all EOI/Bid or bidding process at any stage without assigning any reason to the bidder and no claim in this respect will be entertained.
20. The prospective bidders may consult the website ***https://wbtenders.gov.in*** regularly to see Corrigenda/Addenda which may be issued by HRBC from time to time.

.....
Director (Pl. & Dn.), HRBC

ANNEXURE

FORM NO. I & II

.....
Seal and Signature of bidders

.....
Director (Pl. & Dn.), HRBC

F O R M - I
PRE-QUALIFICATION APPLICATION

To

The Director (Pl. & Dn.), HRBC

Hooghly River Bridge Commissioners,

HRBC Bhavan

St. Georges Gate Road (Munshi Prem Chand Sarani),

Kolkata - 700 021.

Name of work: Collection of toll at Vidyasagar Setu, Kolkata including handling, operation, maintenance, renewing and renovation, upgrading of existing electronically operated Toll Collection system as per requirement.

Ref: NIEEOI No. HRBC/PL-DN/01 of 2018-2019, Dated 25.08.2018

Dear Sir,

Having examined the Statutory, Non-statutory & NIEEOI documents, I/we hereby submit all the necessary information and relevant documents for evaluation.

The application is made by me / us on behalf of
in the capacity
duly authorized to submit the bid.

The necessary evidence admissible by law in respect of authority assigned to us on behalf of the group of firms for Application and for completion of the contract documents is attached herewith.

We are interested in bidding for the work(s) given in Enclosure to this letter.

We understand that:

- (a) Tender Inviting & Accepting Authority / Employer can amend the scope & value of the contract bid under this project.
- (b) Tender Inviting & Accepting Authority / Employer reserve the right to reject any application without assigning any reason.

Enclosure (s) : e -Filling :-

- 1. Statutory Documents.
- 2. Non Statutory Documents.

Date:

.....
Signature of applicant including title and
capacity in which application is made.

.....
Seal and Signature of bidders

.....
Director (Pl. & Dn.), HRBC

F O R M - I I

DETAILS OF FIRM

1. Name of Firm:
2. In case of JV, Name of each member:
3. Address for correspondence of the Firm with Telephone, Fax and Email:
 - a) Head Office:
 - b) Kolkata Office in case the Registered/ Head Office outside the state of W.B.:
4. Firm's authorized representative information:
 - a) Name with Designation:
 - b) Address:
 - c) Telephone/Fax No.:
 - d) Email ID:
 - e) Mobile No.:
5. **Login ID of Digital Signature Certificate (DSC) used for submitting this bid:**

.....
**SEAL AND SIGNATURE OF
THE BIDDER/PARTNERS OF J.V.**

.....
Seal and Signature of bidders

.....
Director (Pl. & Dn.), HRBC